

## News Release

### FOR IMMEDIATE RELEASE

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## Tony Carlson Receives NAIOP 2009 Developing Leaders Award



**Minneapolis, Minn. — Tony Carlson** has been named as one of the recipients of the **2009 Developing Leaders Award**, presented by NAIOP, the Commercial Real Estate Development Association.

Carlson, a graduate of the University of Wisconsin-Madison, is an active leader in NAIOP Minnesota and the NAIOP Developing Leaders committee and recently helped facilitate the launch of two exciting new communication tools for the chapter: a Developing Leader (DL) Twitter account and the NAIOP *Pulse*. The Twitter account allows the NAIOP Minnesota DL committee to share news, committee updates, and professional recognitions with Twitter followers. The NAIOP *Pulse* is a community forum that allows readers to review articles, follow news and upcoming events, and communicate virtually with commercial real estate peers. These two tools have helped NAIOP DLs to better integrate with the entire chapter and the Minnesota commercial real estate community. Carlson, a senior analyst with Grandbridge Real Estate Capital where he originates and underwrites transactions, packages investments for lender review, and facilitates transaction closings, is part of a team that originated over \$250 million in commercial real estate loans for clients during the last 18 months. He also volunteers with Hope for the City and with local legislative offices to encourage constituent voting.

This year, the Developing Leaders Award was bestowed upon 16 up-and-coming professionals who have distinguished themselves in their profession and show great promise as future leaders of the commercial real estate industry.

In an effort to engage and encourage up-and-coming young commercial real estate professionals, NAIOP established the award in 2006. The honor was designed to engage tomorrow's leaders and connect them with NAIOP's increasing educational opportunities and benefits available to new and developing professionals.

NAIOP President Thomas J. Bisacquino spoke of the importance of the Developing Leaders Award, stating, "The Developing Leaders program advances NAIOP's agenda and enhances our diversity by acknowledging and encouraging the involvement of these accomplished young professionals who will lead our organization and the commercial real estate industry into the future."

Recipients of NAIOP's Developing Leaders Award will be honored at **Development '09: The Annual Meeting for Commercial Real Estate**, where they will benefit from unique networking opportunities and publicity surrounding the award. **Development '09**, which takes place October 14-16 in Chicago, features three days of education, interaction and events all tailored to help NAIOP members achieve success. Leading-edge education sessions, distinguished keynote speakers, innovative project tours and the popular **CEO Insight** series all provide invaluable experiences designed to keep NAIOP members ahead of the industry curve.

Charlotte, N.C.-based Grandbridge has a broad investor base that includes insurance companies, pension fund advisors, commercial banks and capital markets investors, as well as a proprietary lending platform.

The company is a Freddie Mac Program Plus<sup>®</sup> Seller/Servicer, a Targeted Affordable Housing Lender and a Fannie Mae Delegated Underwriting and Servicing (DUS<sup>®</sup>) lender. Grandbridge is also a Multifamily Accelerated Processor (MAP) and a multifamily and LEAN health care approved active participant in multifamily products insured by the Federal Housing Administration.

The company arranges permanent commercial and multifamily real estate loans; services loan portfolios; and provides asset and portfolio management, as well as real estate brokerage services. Grandbridge has a servicing portfolio of about \$24.8 billion representing nearly 100 capital providers.

For details on the acquisitions and more information about Grandbridge and its locations, visit [www.gbrecap.com](http://www.gbrecap.com).

At June 30, BB&T Corporation had \$152.4 billion in assets and was the nation's 10th largest financial holding company. Founded in 1872, it operates more than 1,500 financial centers in 11 states and Washington, D.C. More information about the company is available at [BBT.com](http://BBT.com).

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